



## START THE PRODUCTION OF AUTOMOTIVE COMPONENTS FOR AUTOMOBILE PRODUCERS (GUARANTEED SALES)

### PROJECT OBJECTIVES

- ◆ Exclusive direct supplies of automotive components for Belarusian automobile producers “BelGee” (Geely Automobile Holdings Limited), “MAZ”, “BelAZ”, “MTZ”
- ◆ Production of highly import-substituting product for domestic and export markets
  - ◆ Supplies of automotive components to the Eurasian Economic Union market with population of 186 mln people
- ◆ Availability of highly qualified personnel and specialists in mechanical engineering
- ◆ Technological cooperation with profile universities and technological cooperation with machine-building enterprises of the Mogilev region (Belarus)

### SPARE PARTS DEMAND OF “BelGee” (Geely) AUTOMOBILE PLANT

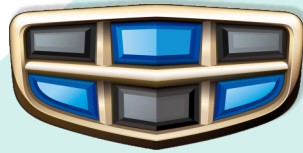
- Suspension beam ◆ Electronic control unit
- ◆ Dashboard control unit ◆ Multimedia control unit
  - ◆ Engine control unit ◆ Electronic stability control unit
  - ◆ Media screen ◆ Airbags ◆ Seat belts
  - ◆ Cooling radiator ◆ Steering column ◆ Steering rack
  - ◆ Air conditioner control panel ◆ Suspension spring
  - ◆ Steering wheel ◆ Headlights / lights
  - Wiring harnesses ◆ Fuel tank ◆ Rubber seals



## MAIN PARTNERS OF THE PROJECT AND MAJOR CONSUMERS OF AUTO PARTS



**BELGEE**



**GEELY**

◆ "BelGee" is the Belarusian-Chinese joint venture  
for the production of passenger cars

◆ Production capacity - more than 60 thousand cars per year



### INVESTMENT TERMS

- ◆ REQUIRED INVESTMENT VOLUME  
at least €2,000,000  
(depends on production volume and kind of parts)
- ◆ PRODUCT PROFITABILITY  
at least 25%
- ◆ PAYBACK PERIOD  
2 years



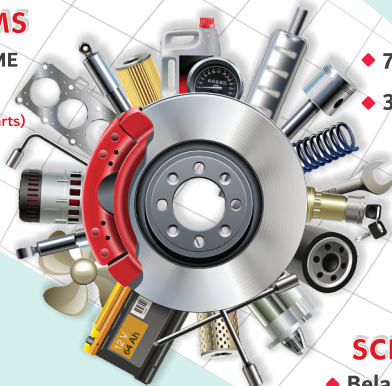
### SALE MARKETS

Belarus, Russia, Kazakhstan,  
Azerbaijan, Türkiye, UAE, etc.



### QUALIFIED STAFF

- ◆ 7 Higher educational institutions
- ◆ 34 Vocational schools and lyceums



### SCIENTIFIC RESEARCH

- ◆ Belarusian-Russian University  
(former Mogilev Machine-building institute)
- ◆ Belarusian National Technical University

## BENEFITS OF PROJECT IMPLEMENTATION IN "MOGILEV" FEZ

### ◆ TAX BENEFITS

- Exemption from tax on profit from the sales or export or to other FEZ residents
- Real estate tax exemption
- Exemption from land tax and rent for plots within the boundaries of "Mogilev" FEZ
- Land plots are provided to FEZ residents without holding an auction

### ◆ CUSTOMS PREFERENCES

- Exemption from customs duties when importing raw materials and equipment into the territory of a free customs zone (Free customs zone is determined for each resident separately)
- Exemption from customs duties on finished products when they are sold outside the Eurasian Economic Union countries